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Governor

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TRIBAL CONSULTATION ANNUAL REPORT
July 1, 2018 – June 30, 2019

Agency Overview

The Arizona State Lottery (“Lottery”) is charged with maximizing net revenue consonant with the dignity of the state. The State of Arizona has entered into Compacts with Tribal governments within the State of Arizona. It is the intent of the Lottery to comply with the terms of the compacts and to work cooperatively with the Department of Gaming and Tribal governments. On occasion, entities that operate on Tribal lands or Tribal governments have sought to become lottery retailers; it is consistent with the statutory duty of the Lottery to cooperate with all persons and entities seeking to become a licensed retailer.

Tribal Consultation Activities

Goal	Objective	Activity and Performance Measure
Develop Cooperative Relationships	Retailer Licensing	There are four tribal resolutions currently in effect for lottery licensing: <ul style="list-style-type: none"> - Ak-Chin - Fort Mojave - Pascua Yaqui - Yavapai There is one pending tribal resolution for lottery licensing: <ul style="list-style-type: none"> - Fort McDowell Yavapai Nation
	Expand Gaming Opportunities	Arizona Lottery is continuing discussions with multiple tribal gaming operations seeking marketing and retail partnerships. These efforts are ongoing.
Enhance Responsible Gaming Initiatives	Financial support to the tribes and the Department of Gaming	Arizona Lottery provides literature regarding availability of help for problem gambling, including public service announcements on all terminal monitors across 3,000+ retailers throughout Arizona Additionally, the following funding transfers were made in FY 19: <ul style="list-style-type: none"> ● \$300K to Dept. of Gaming ● \$250K to Tribal College Dual Enrollment ● \$2,500 sponsorship of the annual Problem Gambling Symposium

Highlights:

In fiscal year 2019, the six currently operating Tribal retailers generated approximately \$1.78 million in sales for Arizona Lottery and themselves earned over \$115,000 in commissions, which represents a significant increase in both numbers from the previous fiscal year.

Recommendations from Tribal representatives:

None at this time.

Revisions to Tribal Consultation Policy:

None at this time.

Challenges:

Tribes may view Lottery as a competitor rather than a potential partner and revenue source. Tribes may feel that tribal-state gaming compacts present a barrier to partnership with Arizona Lottery.

For questions or more information, please contact:

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